



Arcobel

Your partner for
embedded solutions



Who we are

We are Arcobel: supplier of industrial pcs, embedded IoT systems and network solutions for the industrial sector in Europe. We are experienced in composing multi-vendor systems that consist of the best and most suitable components. We develop and assemble standard and custom made embedded hardware solutions that seamlessly fit our customer needs and expectations.

We are active in Transport & Rail, Industrial automation, Infrastructure, IoT, Cybersecurity & Surveillance, Marine & Offshore, Defense and Aerospace, and Healthcare. Arcobel is headquartered in The Netherlands with sales offices in Belgium and Germany.

Our experienced team approaches each project from a technical perspective. A proven mix of our in-depth understanding of our customer needs, technical knowledge, extensive experience and a reliable worldwide network of suppliers results in the best possible solution for our customers.



Our USP's

- An experienced team of engineers that routinely partners with customers to achieve the best possible solutions.
- Active support and advice regarding any technical issues. We consistently prove to be a reliable, knowledge-driven partner.
- Extensive experience and knowledge of the markets we are active in. This enables us to provide customers with specific and in-depth advice and facilitates the delivery of vast customization options.
- Proactive management of EOL and product changes and long term delivery contracts.
- Customer-specific handling and shipment procedures.
- Possession of all required knowledge and certifications to support specific markets (e.g. EN 50155, EN 45545 and ISO 9001).
- Reliability. Arcobel has had a leading position in the market since 1974 and longstanding relationships with worldwide suppliers.





Our added value

We strive for the most competitive and innovative hardware solutions for our customers. Therefore, we partner with technical departments of our customers through every step of the development process and buy the very best components from all over the world. Our ultimate goal is to deliver both standard and custom-made embedded hardware solutions to enable our customers to be successful.

Our added value can be subdivided into the areas of technical knowledge, system integration and logistics.

Technical knowledge

- Composing system configurations
- Accompanying product customization
- Embedded design
- Customer-specific advise
- Internal training courses
- Specific training - e.g. COMPTIAA+
- New certification standards

System integration

- ESD-proof environment
- 32 assembly positions
- 32 test positions
- In-house developed 32/64 bit test
- 16hour burn-in
- System passport featured for each system

Logistics

- Traceability on component level
- Buffering components and systems
- EOL procedure and product change procedure
- Long term delivery contracts
- Customer-specific handling and shipment procedures



Markets

- Transport & Rail
- Industrial automation
- Infrastructure
- IoT
- Cybersecurity & Surveillance
- Marine & Offshore
- Research & Development
- Defense & Aerospace
- Healthcare

Our suppliers

To meet every customer's individual needs, it is vital that we offer an innovative solution matching the required specifications. To this end, we source the best products from all over the world and integrate these into our proposition, ensuring the perfect match.

Arcobel has been working closely together with a selection of the best hardware manufacturers since 1974. We value our long-term business relationships that are based on transparency and reliability. Our engineers are continuously looking for innovative products and manufacturers to add to our portfolio.



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Customer cases



Transport & Rail

Public transport: travel information & WIFI access



Transport & Rail

Contactless payment at a large public transport company



Cybersecurity & surveillance

Custom made hardware for security- and access systems



Industrial automation

Weed control in agriculture



Industrial automation

Panel pcs for production monitoring

Who are you?

We look forward to meeting you and discussing how our technical knowledge can enable you to enhance your industrial processes or activities. Whether you need specific advice or are looking for a sparring partner; please contact us, we are happy to help.